

where giving grows

2022
annual
report



Oswego County Opportunities, Inc.

FROM THE EXECUTIVE DIRECTOR

DIANE COOPER-CURRIER



2022 was a year of resuming, reshaping and reviving as OCO moved beyond pandemic mode. In-person services resumed and staff returned to worksites. Some work, like telehealth and large group meetings, was reshaped by using technology as part of our new hybrid work culture. Perhaps the most exciting turn was the revival of our popular Giving Thanks fundraising event, as people longed to gather together to talk, laugh, celebrate and support OCO's mission! COVID-19 left its mark in staffing and financial challenges, but we remain steadfast in our commitment to expanding affordable and supportive housing, supporting access to quality and affordable child care, expanding opportunities for employment, and recruiting and retaining an excellent workforce.



Giving Thanks 2022: OCO Development Director Bridget Dolbear and OCO Board member Eric Bresee.

FROM THE BOARD PRESIDENT

JOHN ZANEWYCH



I travel across the country for my business, so I hear many first-hand accounts of what it's like to live and work in the midst of challenging economic times. I'm convinced that human service programs provided by OCO are more important now than ever, providing those in need with a hand up to overcome the barriers of poverty in its many forms. It's been my privilege to serve as OCO's Board President and support the work of our many employees, volunteers, donors, sponsors, community partners, government, and funders. Thank you for all you do!



Glow-A-Fun 2022: Burritt Motors Golf Team. Burritt's was a Gold Sponsor for the Event and Locavore @ Burritt's donated food!

OCO Board of Directors

OFFICERS:

President: John Zanewych
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STORIES OF CULTIVATION, CARE & GROWTH

Youth grow beyond OCO's PATH Program

A college scholarship? Getting your own apartment? These dreams became reality for youth who recently transitioned out of OCO's Program to Assist the Teenaged Homeless, or PATH. Thanks to the housing and program supports provided by PATH, two students graduated from high school last year and one received a scholarship to the University of South Florida. Four other youth moved into their own apartments.

Patients are "really listened to" at OCO Reproductive Health

Seeking reproductive health services can be intimidating. One of our receptionists was all smiles after a new patient recently told her how happy she was with her experience, and she thought the staff and provider were wonderful.

"I was really listened to," she said.

Gordon*, a male patient who came in for his appointment earlier this year talked about how comfortable the staff and provider made him feel, and went on to tell many others about his experience.



Sometimes their "life depends on it!"

OCO IPAN Navigators recently helped some individuals in desperate need of medical insurance. "We were available ASAP and we assisted with obtaining the insurance within hours (so) the person was able to seek extra medical care" right away, Mary*, one of the Navigators, said. "We could feel the intensity of the emotions....in the end, we felt deep contentment, knowing what we did would help them get the medical treatment needed to save their life.."

Harm Reduction Kits help at-risk community members

Opioid overdose deaths keep rising, so OCO and the Oswego County Opioid Response Consortium took action. 200 Harm Reduction Kits were created. This initiative, led by OCO's Rural Health Network, distributed kits containing: a sharps container, first aid kit, fentanyl test strips, assorted condoms & lubricant, insect repellent wipe, toothbrush, hand sanitizer & clip, tourniquet, info on needle safety, info on safe sharps disposal sites in Oswego County, Harm Reduction Works meeting information, and info to get trained on how to use Naloxone and receive a free Naloxone kit by mail from the County Health Department. 174 of the 200 kits were distributed in 2022, and additional grant funds will keep the project going for the next 3 years. Social media is used to advertise where the kits can be picked up, and in most locations they do not even need to ask for them. This helps reduce the stigma associated with drug use.

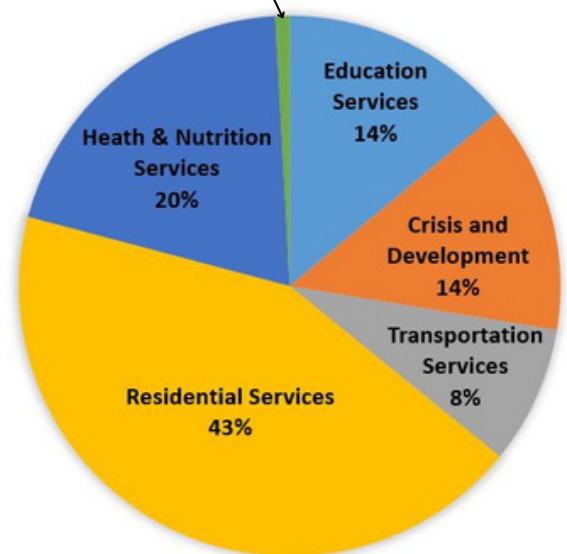


2022 FINANCIAL STATEMENTS, REVENUE & EXPENSE REPORT

FINANCIAL STATEMENT				
	2022 YE*	2021 YE	2020 YE	2019 YE
Revenue				
Federal Grants	5,819,375	6,702,745	7,320,282	5,709,759
State Grants/Contracts	5,761,631	6,726,901	7,625,316	6,339,088
Local Grants/Contracts	5,610,406	4,292,352	4,420,912	5,450,112
Fee For Services	13,807,435	11,744,788	10,824,774	10,642,295
Food	1,993,144	1,724,584	1,577,063	1,801,569
Donations/Contributions	220,961	196,936	282,897	208,673
Miscellaneous Income	(164,737)	1,365,143	977,394	978,696
Inkind	350,034	222,289	478,535	777,971
Revenue Totals	33,398,428	32,975,736	33,507,174	31,908,162
Expense				
Program Services	33,109,431	29,974,981	29,605,325	30,043,136
Corp Support Services	2,184,253	2,160,986	1,966,779	1,895,434
Expense Totals	35,293,684	32,135,967	31,572,105	31,938,570
Surplus/Deficit	(1,895,257)	839,770	1,935,069	(30,408)
CHANGES IN NET ASSETS	(1,895,257)	839,770	1,935,069	(30,408)

Revenue by Performance Area

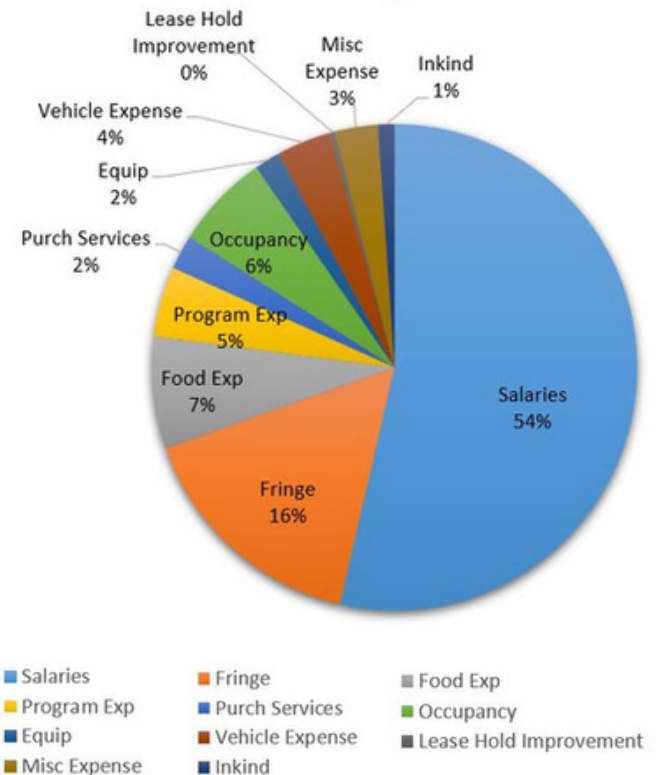
Corp Grant, Corp SS, Grant Fixed Assets 1%



Expenses by Category

STATEMENT OF FINANCIAL POSITION				
	2022 YE*	2021 YE	2020 YE	2019 YE
Cash	1,687,897	3,749,432	5,011,777	2,275,612
Investments	3,676,824	4,198,091	3,624,200	3,379,809
Receivables & Prepaid	6,324,996	5,101,224	4,844,742	4,932,296
Total Current Assets	11,689,717	13,048,767	13,480,719	10,587,717
Property & Equipment	4,432,698	5,041,827	5,105,999	5,010,267
Total Assets	16,122,415	18,090,594	18,586,718	15,597,984
Accounts Payable	1,625,367	1,415,440	1,935,789	1,796,825
Current Portion Long Term Deb	193,531	90,798	105,986	104,373
Self Funded Health Plan	594,875	1,100,305	899,179	696,253
Deferred Revenue	1,837,689	938,070	1,638,233	1,445,120
Total Current Liabilities	4,271,462	3,544,613	4,579,186	4,042,571
Long Term Debt	3,669,768	3,863,572	3,954,125	3,705,897
Other Long Term Liabilities	774,372	1,696,630	1,652,525	1,348,902
Total Liabilities	8,715,602	9,104,815	10,185,836	9,097,371
NET LIABILITIES & ASSETS	7,406,812	8,985,779	8,400,881	6,500,613

*2022 - Unaudited Financials
2019-2021 - Audited Financials



2022 EVENTS & CELEBRATIONS

Glow-A-Fun Golf Tournament

A night of glow-in-the-dark golf was enjoyed at Tamarack Golf Club last August, raising more than \$26,000 and showing off lots of creativity in golf cart decorating!



Outreach Events are BAACCKKK!

OCO programs like SAF (Services to Aid Families) returned to participating at outreach events, tabling opportunities and job fairs.

Join team OCO - helping people, supporting communities, changing lives. Apply today at www.oco.org



Family Care Continues to Grow

More host families joined OCO's Family Care program. Above, host Diane Zellar and OCO Family Care Advocate Penny Foster-Pratt help resident, Mary, celebrate her 80th birthday.

Giving Thanks for Return of 'Giving Thanks'



More than 200 people turned out Nov. 4 to welcome back OCO's "Giving Thanks" event, filled with tasty menu samples paired with beer, wine and spirits. Over \$30,000 was raised to help fight hunger and food insecurity.

We're Hiring!

Improved recruitment processes, sign-on bonuses and flexible schedules helped OCO's hiring in 2022



DONORS & SPONSORS: GLOW-A-FUN & GIVING THANKS



G&C Foods: Platinum / Presenting Sponsor

Richard S. Shineman Foundation:
Platinum Sponsor – \$50,400 gap funding
for PATH program & Events Sponsor



Eagle Beverage:
Presenting Sponsor for
Giving Thanks

Platinum Level Donors

Constellation
Greater Syracuse Association
of Realtors (GSAR)
Novelis
PFLAG Oswego County Chapter
Zonta Club of Oswego

Gold Level Donors

Anonymous Donor
Dusting Divas
Fulton Savings Bank
Jessica Hill
Kelly Weitz
KeyBank Commercial Bank
Locavore at Burritt Motors
McIntosh Box and Pallet Co. Inc.
National Grid
Oswego Elks Lodge (BPOE)
Tug Hill Real Estate

Haun Welding Supply
Impalers Motorcycle Club (MC)
Lasnicki Landscaping & Nursery
OneGroup Bailey & Haskell Insurance
Oswego County Federal Credit Union
Town of Schroepfel
Valiant Retire Inc.

Bronze Level Donors

1st Carriage House Realty, Inc.
Aqua Spa Float Center
Blue Moon Grill
Pamela Caraccioli
Holly Carpenter
Megan Clary
Bryan Coleman
Canale's Restaurant
Eileen Carnes (Pulaski High School)
Catherine Higgins-Asmus
Century 21 Galloway Realty
CITI Center for Instruction, Technology
& Innovation
Compass Federal Credit Union
Elaine Galloway

Silver Level Donors

Amity Pest Control LLC
Barnett Forest Products, LLC
Kayley Biery
CAP Systems
Century 21 Leah's Signature
Barbara Curley
Lory Daddario
Elemental Management Group
Fulton Service Solutions, Inc.
George Gill

GS Steamers Bar and Grill
Patrick Haggerty
Ji-Woo's Korean Soul Food
Kinney Drugs Foundation
Kiyomi Japanese Steak House
La Parrilla On the Water
Nancy Linn
Matrix Communications
Mill House Market
Mimi's Drive Inn
Oompa Loompyas
Oswego Health Employee Fund
Oswego Quality Carpet
Oswego Teachers Employees FCU
Yvonne Petrella
Press Box
Price Chopper/Market 32 A Golub
Corporation
Mark W Re
Seago's
Jessica Shepard
James V. Tesoriero Charitable Fund
UMR/A United Healthcare Company
Village of Phoenix
John Zanewych

PLANNED GIFTS, INDIVIDUAL DONATIONS & MEMORIALS

Partner Level Donors

Anto Almasian
 Quenton Bailey
 Kristy Brightman
 Burke's Home Center
 Tara Bymaster
 Maria Chatterton
 Colosse Cheese Store
 Maia Delaney
 Susan Downey
 Krista Fox
 Fulton Elks Lodge (B.P.O.E.) #830
 Fulton Lions Club Inc.
 Morgan Garrow
 Hastings Lions Club
 Susan Henry
 J & A Mechanical Contractors, Inc.
 K. Michael Lafurney
 Stephanie Leonard
 Jill Lyon
 Olivia Peel
 Crystal Perry
 John H Rastley Jr.
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 Matt Schleier
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 Linda A Thomas-Caster
 United Baptist Church of Scriba
 Christopher Van Patten
 The Victor Orlando Woolson
 Foundation, Inc.
 Brooke Wills
 Woodchuck Saloon

DeVine Designs By Gail
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 Margaret Donnelly
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 Eastern Shore Associates
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 Shelby Fowler
 Candy Fox
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 Fulton Sunrise Rotary Club
 Adam Gagas
 Chris Gagas
 Ryan Galloway
 Connor Genzel
 Grace Evangelical Lutheran Church
 Thomas Greco
 Victoria Grutzik
 Hits for Hope, Inc.
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 Jamie Hawksby
 Sarah Hoefer
 Jan Hutko
 Jennifer James
 Deborah Hough
 Jan Hutko
 Sarah Irland
 Marcia Ives
 Cassandra James
 Jennifer James
 JCH Seamless Gutters Inc.
 Kathy's Cakes & The Big Dipper Ice Cream
 Tammy Keding
 Ken's Body Shop
 Ladies Ancient Order of Hibernians
 Lakeview Lanes
 Sue & Tom Lerro
 Judith Lester
 Christie Li
 Lois Luber
 Loyal Order of Moose #1280 (Fulton)
 Loyal Order of Moose Lodge #743 (Oswego)
 Ricky Luera
 Bill Lynch
 MacKenzie Childs, LLC
 Susan McBrearty
 Mary L. McGiff
 Kim McPherson
 Candra McFarland-Gawarecki -
 Subaru Ambassador
 Bruce and Ellen Manwaring
 Sharon Marzine
 Dennis Merlino
 Jason Miller
 Michael Moss
 Movement Foundation
 Alaina Mulvihill
 Murdock's Bicycle & Sports
 Amy Murphy
 Patricia Murray
 Jake Myers
 Christina Naioti
 Network for Good
 Alice Niger
 Emily Oaks
 OCO Family Care Program
 Oneida Nation Foundation
 Oswego County Health Department
 Oswego Health Orthopedics
 Ontario Home Improvements
 Oswego Association of Business and
 Professional Women
 Pathfinder Industries, Inc.
 Eric Pedrotti
 Mary Ann Perry

Jessica Piper
 Domino's Pizza
 Prince of Peace Evangelical Lutheran Church
 Pulaski Masons Lodge #415 F. & A.M.
 Raby's ACE Home Center
 David Resnick
 Meg Rheume - Subaru Ambassador
 Laura Riley
 Lisa Root
 Lou Anne Rucynski Coleman
 John Rush
 Constance Ryan
 Isabella Sarafini
 Ann Schenk
 Cindy Schmidt - Cranky Cat Collection
 Erica Schneider
 Cindy Seeber
 Nicole Seeley
 Seiter Law Firm
 Amanda Serow
 Ewelina Seymour
 Ted Sivers
 Richard J. Skolnik
 Sarah Spataro
 Corte Spencer and Murial Clark
 Nancy Smith
 Laurie Solano and James Miller
 Rebecca Sterling
 Mary Kay Stone
 Martha Sturtz
 Tamarack Golf Club
 The Giving Owl
 The Price Is Right Store
 Zach Thunberg
 Town of Massena
 Jeanne and Donald Unger
 MichaelAnne Vail
 Erin Vosbury
 Walgreens Oswego #17566
 Walmart 3332 (Granby)
 Lynn Waloven
 Lynn and Gregory Waloven
 Chad Whelsky
 Patti Williams
 Ashley Lynn Winery
 Teresa Woolson



Supporter Level Donors

A.B.A.T.E. of New York, Inc.
 Oswego Chapter
 A Cut Above Salon
 Advance Auto Parts - Fulton
 Charlotte Adkins
 Hella Albrecht
 Amazon Smiles
 Anonymous Donor
 Anonymous Donor
 Appledale Orchards
 Gail Arnold
 Azteca Mexican Grill
 B'Ville Diner
 B & T Sport Shop
 Nancy Bellow
 Karen Berney
 Vanessa Bevacqua
 Matthew Bisso
 Karen Borek
 Alisha Bos
 Bosco's Market
 Brannan Farm Stand
 Eric Bresee
 Bronze Images
 Brenda Burnard
 Kathy Campbell
 Peter Caspari
 Cheffrey's Pickle Pub, LLC
 Children's Museum of Oswego
 (CMOO)
 Robert Chetney
 Kim Clarke
 Brandi Clonch
 Cathleen Comerford
 Jennifer Cook
 Robin Cook
 Rosalee Cooley
 Hank Cooper
 Theresa Cooper
 Cutting Crew
 Howard Crook
 Nancy Deavers
 Tory DeCaire
 John and Beth DeRousie

In Memory Of & In Honor Of

In Memory of Judy Geitner
 Geri, Matt, Hannah & Jacob Geitner
 C&S Engineers, Inc.
 John Cavanaugh
 Jay and Joan McBride
 Susan Russell
 Cordelia H Heretick
 Fulton School Administrator
 Association
 Jan and Sandy Resnick
 Jerry and Beth Mirabito
 Thomas Neslund

In Memory of Eleanor Palmiteo
 Custom Marketing Solutions

In Memory of Molly Buchanen
 Buttercup Cheese, The Next
 Generation, Inc.

In Memory of Aaron Stoughtenger
 Betsy and Chuck Copps

In Memory of Tim Frawley
 Lorrie & Paul Frawley

In Memory of David Colvin
 Paulette Yerdon

In Memory of Michael R. Vogt
 Hella Albrecht

In Memory of Gordon Soule
 Jeffrey and Eleanor Minnick
 Soule Brothers Sportsmen Club
 Mary & Ambrose Yerdon
 Julie Soule
 Joss Living Trust
 Sally Weaver
 Felix Schoeller North America, Inc.
 James and Deanna Soule

In memory of Leo Andrews
 Kathy Rutherford

In Memory of Alan Smith
 Ella A. Mincy

In Memory of Richard
(Dick) Kemmis
 John Zanewych

In Memory of Anthony
"Buddy" Lombardo
 Anna Lombardo

In Honor Of Ted & Pat Sivers
 Ellie and Greg Smith

In Honor of OCO Staff
 Kathy Beattie

SEEDS PLANTED, LIVES IMPACTED IN 2022

BASIC NEEDS: 12,058 people in need received emergency assistance: food, clothing, shelter, housing, safety, and legal assistance

CRISIS SUPPORT: 1,332 people in crisis received support through an OCO Hotline

EDUCATION: 580 children, youth & adults increased academic skills for success

HEALTH: 13,311 people improved health and physical development and 3,339 uninsured people were assisted in obtaining health insurance

HOUSING: 161 people experiencing long-term homelessness or a developmental disability received permanent supportive housing

MENTAL HEALTH: 200 people experiencing homelessness, family disruption, chemical dependency or decrease in mental health were served

NUTRITION: adequate & improved nutrition played a significant role in health of 11,928 infants, children, youth and adults

OUTREACH: 28,952 vulnerable people were contracted through Outreach Services

REFERRALS: 21,000 referrals to OCO services were provided to more than 6,500 individuals who were enrolled in 2022.

TRANSPORTATION: 81,424 passenger trips helped 3,124 people access needed services across the county



Mission: OCO inspires partnerships and provides services that empower people, support communities and change lives.

www.oco.org 315.587.4717 info@oco.org